



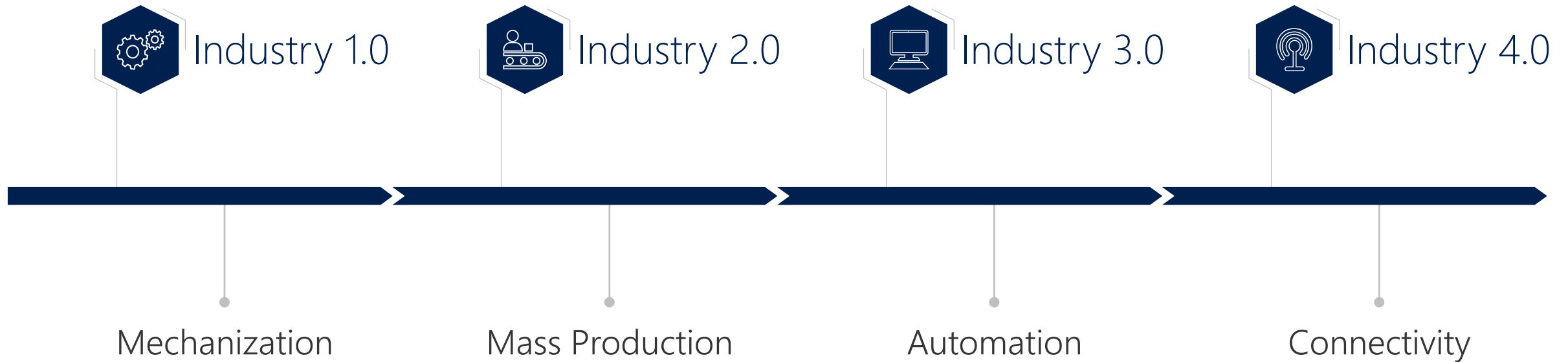
Establishing Shared Truth with Blockchain

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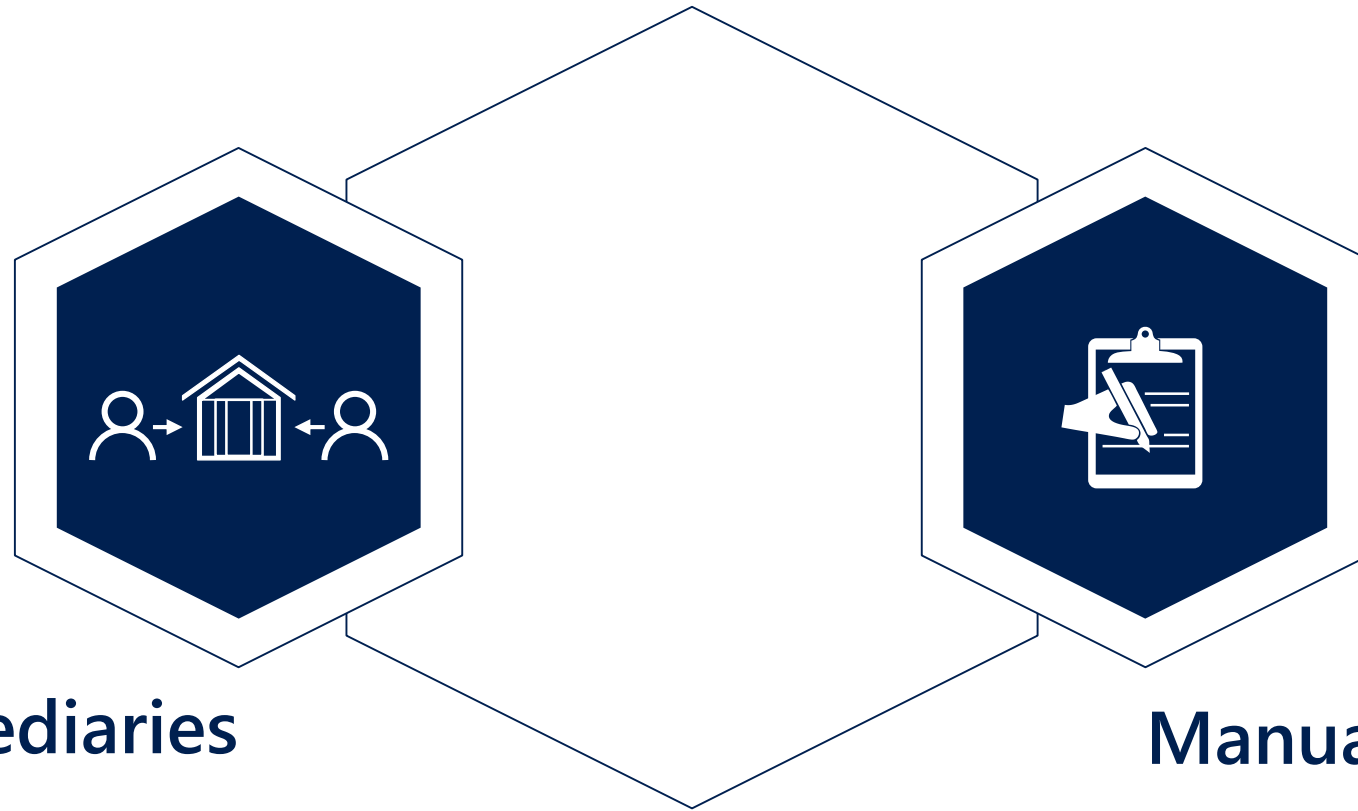
Technology has always affected how we do business



But business is still built on trust



Traditional methods of establishing trust across organizations are inefficient



Intermediaries

increase cost and reduce direct contact with consumers

Manual verification

is time-consuming and error-prone

Enterprise needs a better approach



Reduce Cost

Remove friction and allow direct interaction between parties

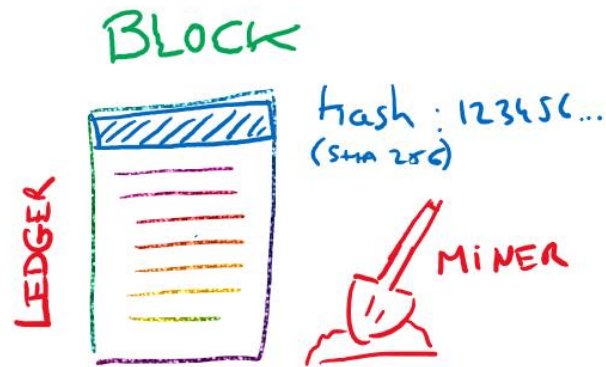
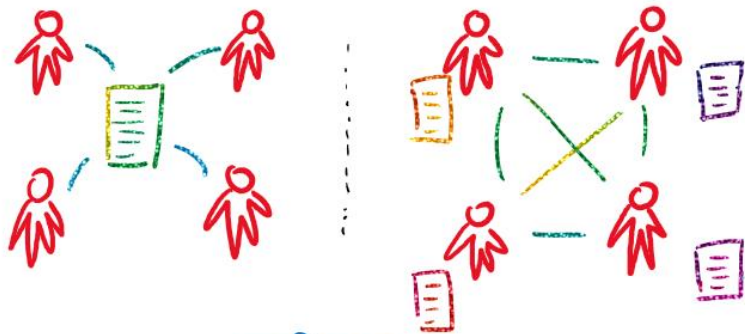
Mitigate Risk

Reduce security threats from fraud, hacking, and data manipulation

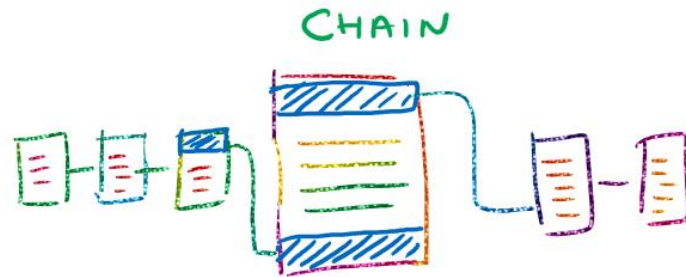
Increase Speed

Use a shared data source for transparency across organizations and increased end-to-end speed

? **BLOCKCHAIN**
TRUSTLESS ~~\$\$\$~~
Centralized → decentralized



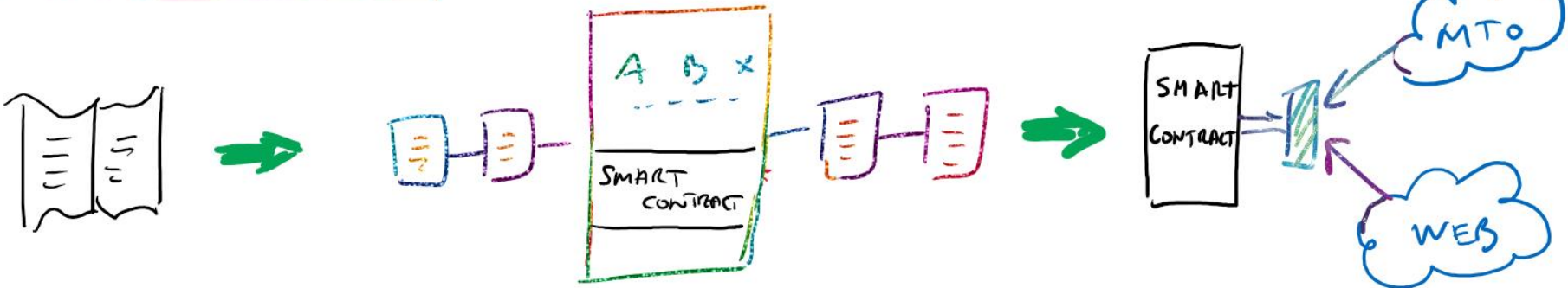
SOURCE OF TRUTH



SMART CONTRACT

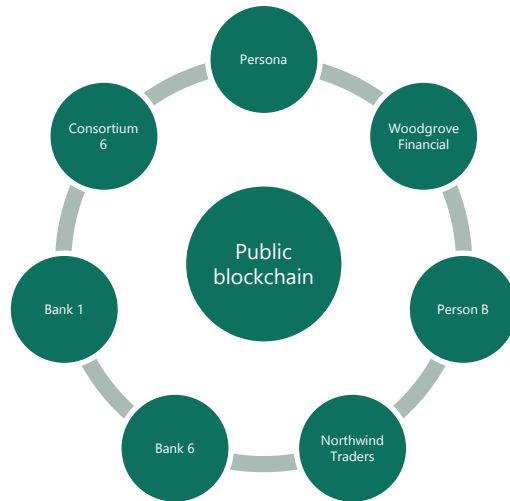
A blue stick figure with radiating lines above its head, representing a user or participant in a smart contract.

BLOCKCHAIN 2.0



Type of Blockchain networks

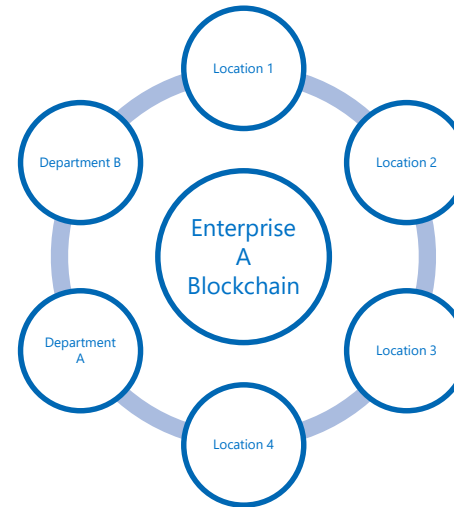
Public Blockchain



- Many, unknown participants
- Anonymous or pseudonymous
- Open read and write by all participants
- Consensus by Proof of Work

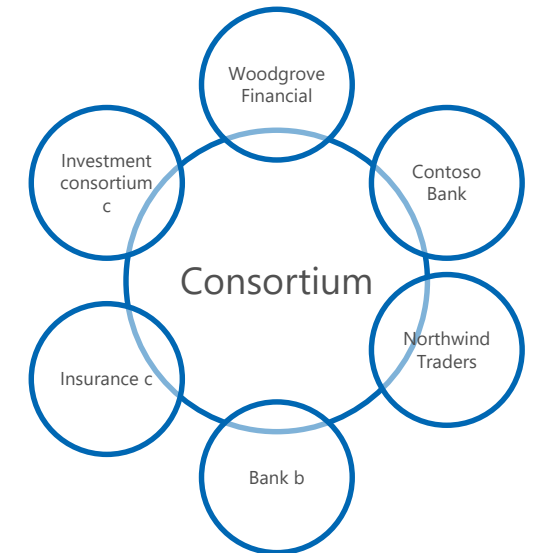
Enterprise Blockchain

Private



- Approved participants
- Known identities
- Permissioned write and/or read
- Multiple algorithms for consensus

Consortium



Is blockchain right fit ?

Applications have similar patterns, across industries

Manufacturing



Asset tracking
Real-time auction for supplier contracts
Supply chain transparency
Dynamic commodities pricing

Retail



Loyalty tracking
Product provenance
Logistics management
Digital rewards
P2P selling
Ticket purchases

Insurance



Claims management
MBS/Property payments
Fraud detection
Automated underwriting
Risk visualizations

Banking and Capital Markets



Audit compliance
Bond issuance
Trade finance
Loan syndication
Post trade settlement
Global payments
Derivatives trading
KYC/AML

Government



Licensing and ID
Benefits distribution
Aid tracking
Military security
Voting
Copyrights

Health



Personalized medicine
Records sharing
Compliance
Agricultural authentication
Pharmaceutical purity



Asset Transfer



Cross-Organizational Workflow



High Assurance Audit

How to prospect opportunities?

Answering a few questions can determine if blockchain is appropriate

Is there sponsorship for the project from **business/leadership** ?

Is the pain related to a business process that crosses the **trust** boundaries and where parties work on the **same data**?

Do all members see the value and agreed to join a **consortium**?

What is Azure
building?

Blockchain wasn't built for enterprise

Ledgers designed for public networks

Lack the performance, confidentiality, and governance capabilities needed for commercial use

Smart contracts demand bespoke development and new skills

Not designed to leverage existing enterprise tools and skill sets

Integration is difficult and costly

Connecting to existing IT architecture requires significant investment

We've taken steps to create a platform that would tackle those challenges



We started by populating modular preconfigured templates and infrastructure

Ledger and topology choice



ethereum



HYPERLEDGER



Chain



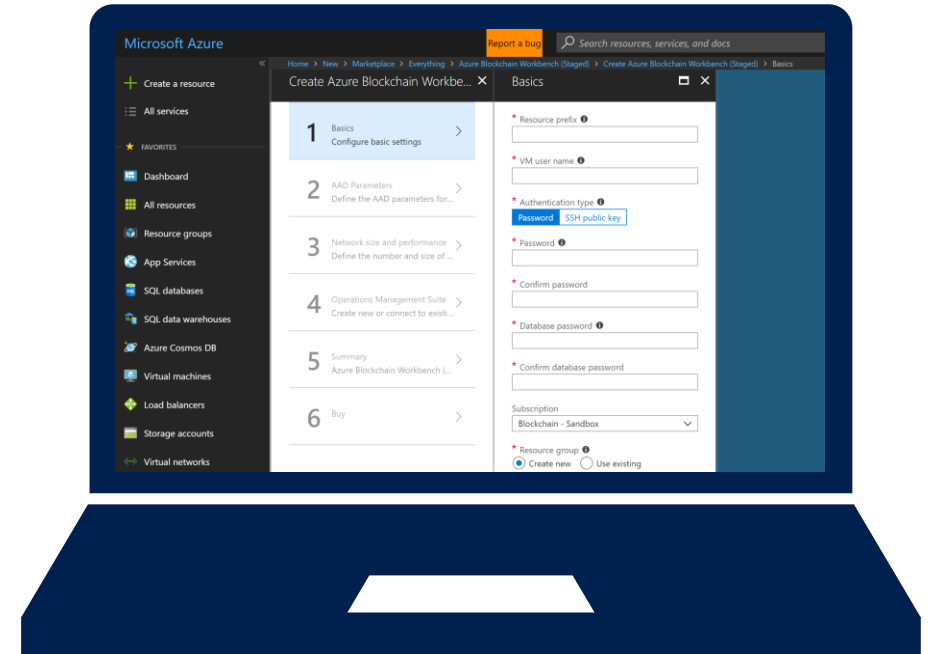
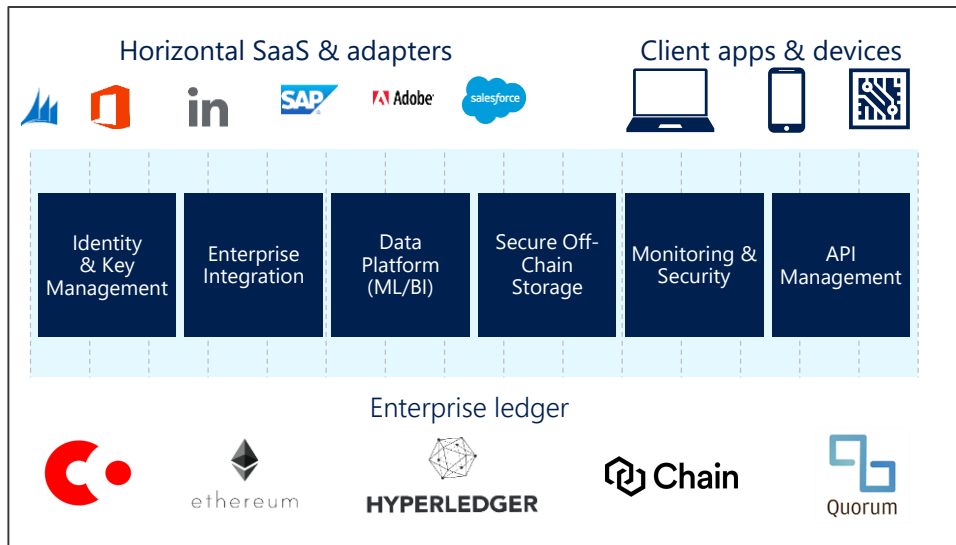
Quorum

Choose the ledger that meets your needs

Deploy on flexible topologies (dev test, single-node, or multi-node) so you can expand when you're ready

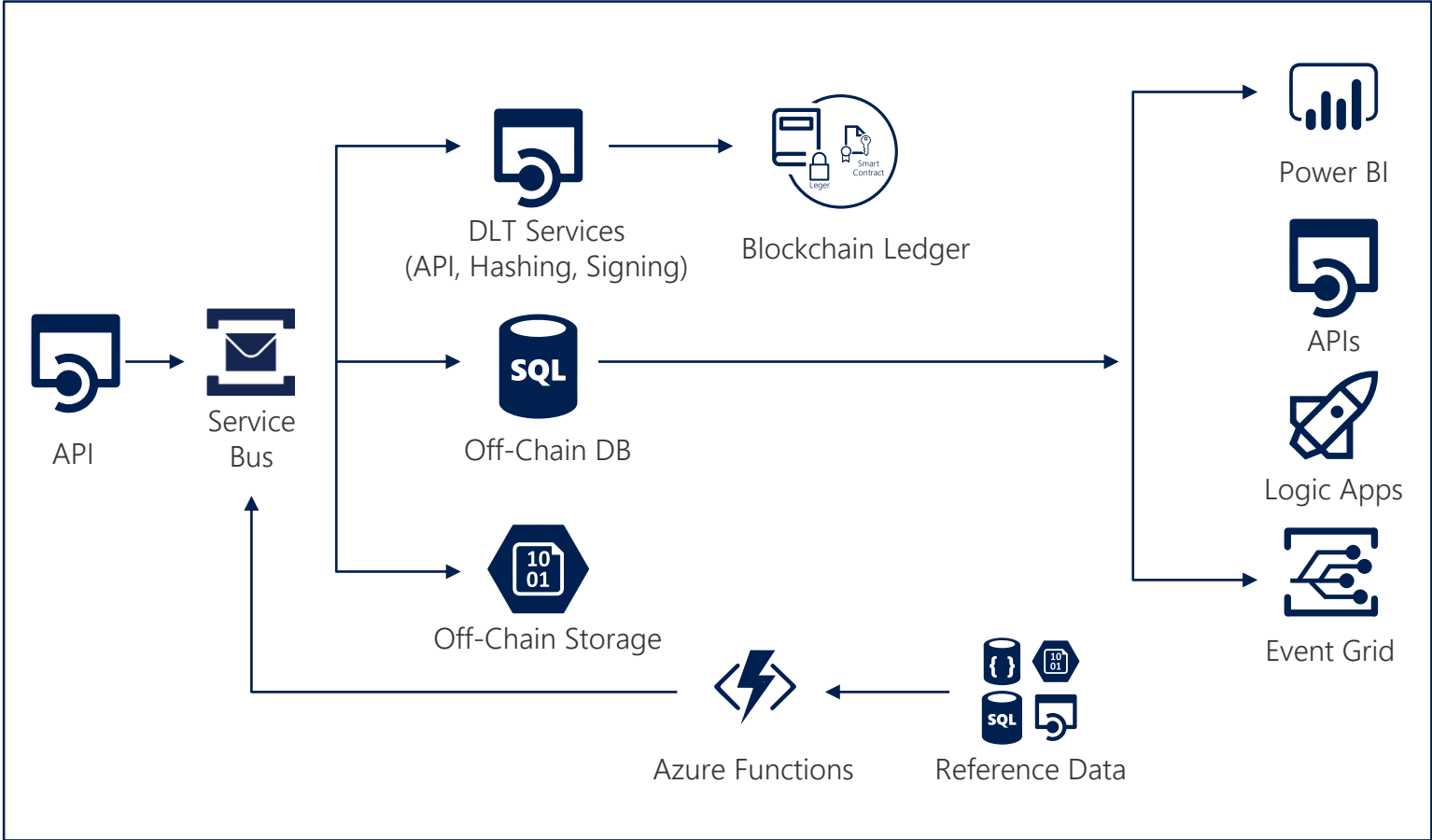
Now, we've built a simple interface for deploying these services and authoring smart contracts

Azure Blockchain Workbench



With a clear, simplified approach

- Data Sources
- Apps
- Sensors Data



Consuming Apps, Services & Systems

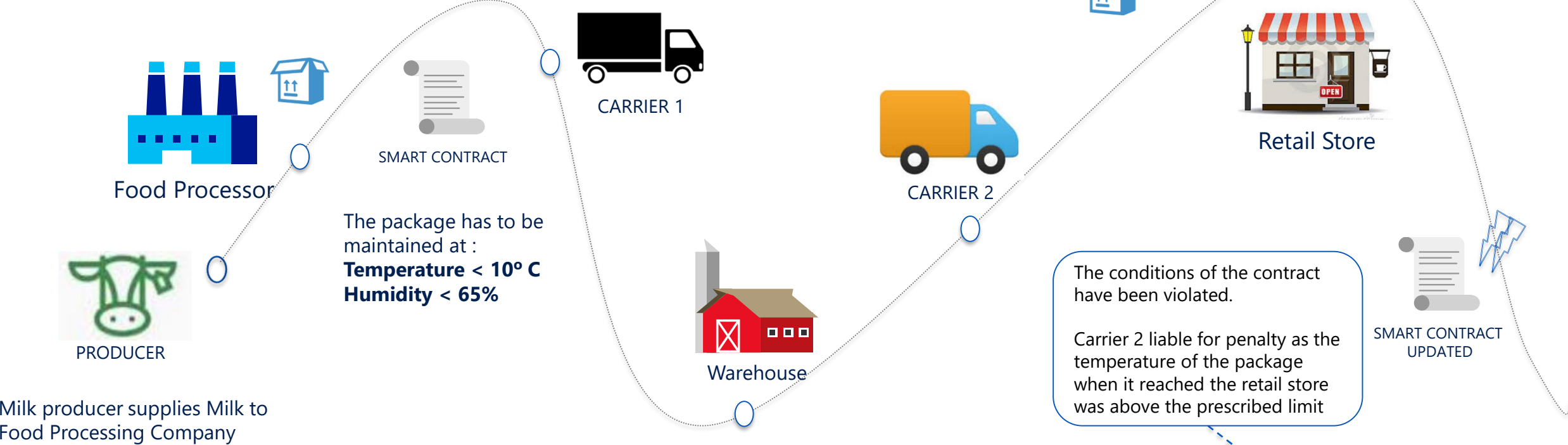
- Azure AD
- Azure Key Vault
- Application Insights
- Virtual Networking

Some real examples

Plateforme applicative – Illustration IoT et blockchain

The Food product is sealed in an IoT enabled package for shipping

The terms of shipping are registered using a **smart contract** on the Blockchain



Milk producer supplies Milk to Food Processing Company

At various points in the journey, the IoT device from the package sends the Temperature & Humidity data which are recorded on the blockchain



SHARED LEDGER			
Origin	8°C	60%	
Warehouse	9°C	64%	
Carrier 2	9°C	64%	
Store	11°C	66%	